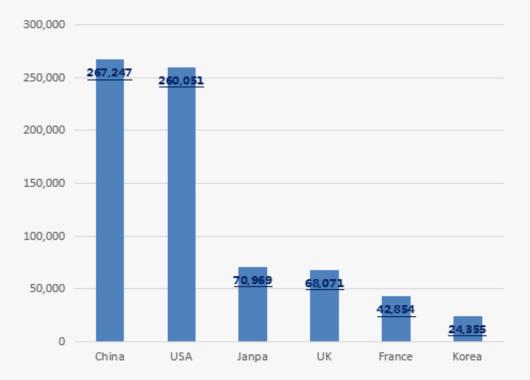


# SGIA

FashionSZshow Shenzhen FashionWeek



#### 2014 Global Apparel Market Scale (Million USD)



### LARGEST MARKET SHARE OF THE WORLD

**2.67 trillion dollars** sales in wholesale & retail of fashion & apparel industry in China (2014)

#### **PRODUCTION**

**9 trillium RMB** Production in fashion & apparel industry in China

### **FASTEST GROWING**

account for 30 percent of the global fashion market's growth over the next 5 years

### China Fashion & Apparel Market——Consumer



- Millennial have been major contributors to the market growth;
- digital savvy and very knowledgeable about luxury
- prefer "fashion," "street casual," "new" and "in-season",
- seeking for **"newness and uniqueness"**, **personalized identity** in terms of fashion & apparel consumption
- Foreign brands are more popular in the mid to high-end market





TOP WORDS MENTIONED BY MILLENNIALS

-The annual per capita disposable income as well as expenditure on clothing kept almost DOUBLE DIGIT GROWTH rate in the past 5 years

> Source: NBS, CNCIC, CBRE ,Bain & Company Photo Sources: SZFW

## SHENZHEN CITY

## **LOCATION**

-In southern China, a modern coastal city abutting to Hong Kong

-**1,991.64** sq

## **POPULATION**

-18 million population, 88.41% between the age of 15 and 59

## Economic -- One of the earliest Special Economic Zones opened to FDI -- One of the most influential & wealthiest cities in China -- NO.1 by Annual Income per Capita -- No. 6 by GDP -- Cultural and Creative Industries is one of seven strategic emerging industries

## **CULTURE**

-- "Most Dynamic City", high culture's

tolerance & open-mindedness

- -- "Capital of Innovation in Fashion"
- -- "Capital of Design"

200km

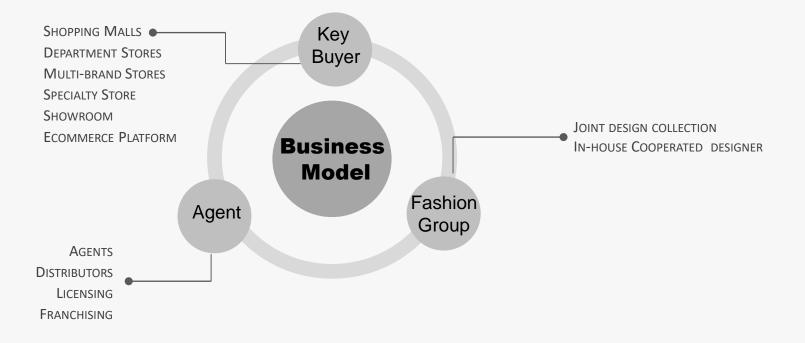


#### **BUSINESS MODEL**



## **DIVERSE & ADVANCED BUSINESS MODELS**

cooperate with international & domestic fashion brands & talented designers to firmly follow international trends and dominate the Chinese fashion market











Since 2001 fashionszshow.com Wechat : fashionszshow



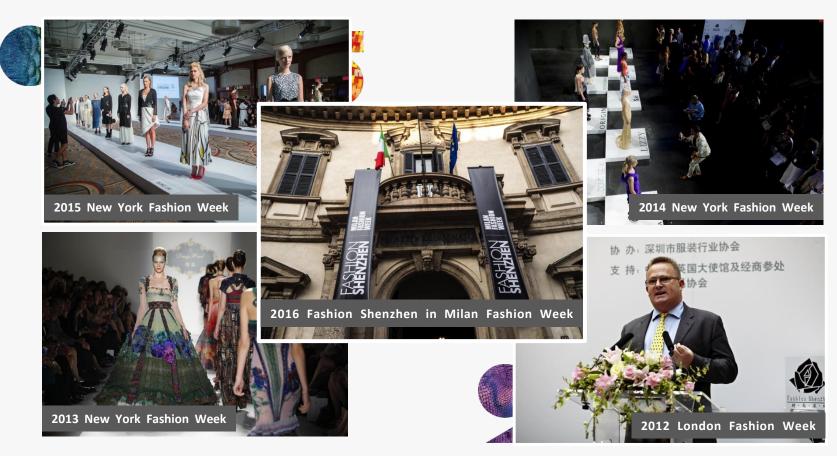
Since2015 szfashionweek.com Wechat: szfashionweek



Shenzhen Fashion Week and FashionSZshow are hosted by SGIA annually.



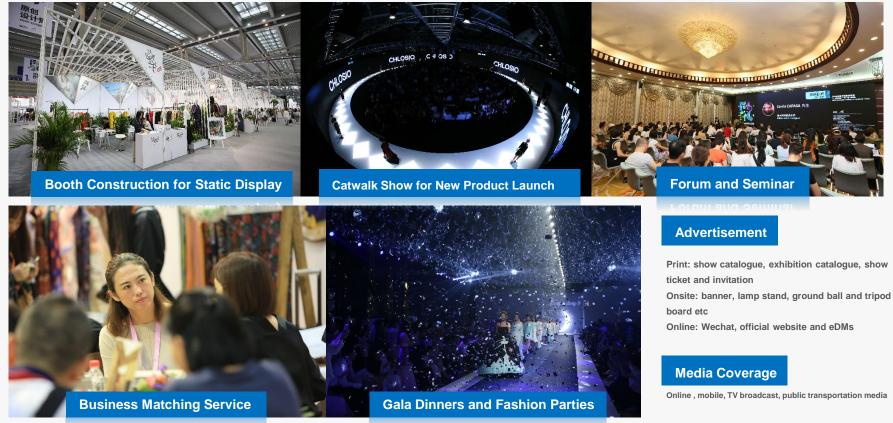




## Promotion Services



#### We promote companies, brands and products through



Duameaa matering aervice



















MORE







# SUCCESSFUL CASES







## **MOS EDITION** 2018 FashionSZshow

MOS EDITION is a Korean brand designed for women's wear, at the first time joined in our exhibition, received deposits of RMB300,000 during 3 days' exhibition.







## Korean Pavilion 2015-2018 FashionSZshow

Organized by Korean Fashion Association, every year since 2015, at least 30 independent designers and brands would come to Shenzhen to expand their market in china, with the financial support of Korean government.





## FashionSZshow

## Axara France 2014 FashionSZshow

The Axara muse is an independent and active woman who creates her own style depending on her desires. Naturally, she holds the secrets of the famous "French elegance" envied the world over: never overdone – never a total look.



## FashionSZshow



## LASCANA Germany 2014 FashionSZshow

LASCANA is a big brand brought from Europe. With over 15 years of retail experience in Europe, LASCANA launched its US online shop early in 2017 with a mission to inspire the American woman to look and feel fabulous in her own body.

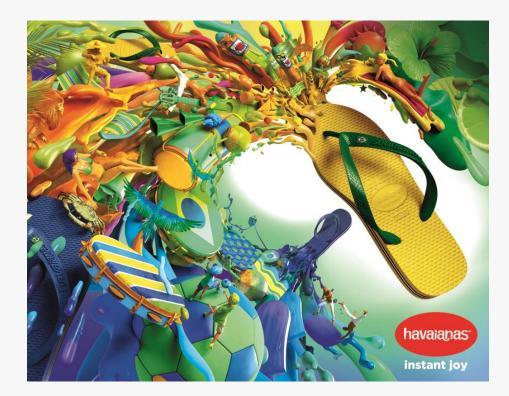


## FASHIONSZSHOW



## Havaianas Brazil 2014 FashionSZshow

Havaianas is a Brazilian brand of flip-flop sandals created by Scotsman Robert Fraser in 1962. Havaianas flip-flops are the most popular in the world, with 150 million pairs being made every year.



## Glamorous UK 2016 Shenzhen Fashion Week

Inspired by high fashion, contemporary night culture and vintage; with fabrics sourced from across the globe glamorous will have a design to suit any mood or occasion.





# Carolina Ritzler <u>France</u> 2017 Shenzhen Fashion Week

Carolina Ritzler is an altruistic designer, with a passion for others and whose generosity is expressed through her art. Her exuberant and instinctive personality feeds from spontaneity and emotion.







第十八届中国(深圳)国际品牌服装服饰交易会

The 18th China International Fashion Brand Fair-Shenzhen

2018深圳国际纺织面料及辅料博览会 2018 Shenzhen International Trade Fair for Apparel Fabrics and Accessories info@fashionszshow.com www.fashionszshow.com